SPEC. 03-286 FOUR WHEEL DRIVE ARTICULATED FRAME MOTOR GRADER NOV. 12, 2003

COMPANY NAME: REPRESENTATIVE: ADDRESS: CITY,STATE,ZIP: TELEPHONE NO.: FAX NO E-MAIL ADDRESS				Lincoln, NE 68507 402/464-3711		Murphy Tractor & Equip.Co. Tim Jindra 6310 No. 56th St. Lincoln, NE 68504 402/467-1300 402/467-1927 tjindra@murphytractor.com		Nebraska Machinery Co. Alan Kovanda 930 West "O" Street Lincoln, NE 68528 402/474-5566 402/474-0118 alankovanda@nebraska-mack	
Item	Description	Unit	Qty.	Unit Price	Total	Unit Price	Total	Unit Price	Total
1	31,000 Lb. Class Four Wheel Drive Articulated Ferame Motor Grader w/5 yr. 5,000 hr. full machine maintenance agreement	Each	1	\$150,000.00	\$150,000.00	\$155,715.00	\$155,715.00	\$193,105.00	\$193,105.00
	Make			Case		John Deere		Caterpillar	
	Model			#865 DHP		#770CH		#140H (2004 Model)	
2	5 Yr. 5,000 Hr. full maintenance lease w/ buy out option in lieu of outright purchase as indicated in Item #1								
	Annual Cost with Trade:				\$25,100.00		\$15,908.35		\$18,362.95
	Annual Cost withoutTrade:				\$27,700.00		\$18,067.05		\$21,200.82
	Buy Out Cost				\$30,000.00		\$87,500.00		\$113,680.00
3.	Trade-In Allowance as described in Sec.5				\$12,000.00		\$10,000.00		\$13,200.00
4.	New Machine Delivery Time ARO Days			120 Days		30-45 Days		60 - 90 Days	
	Loaner machine available: Yes No			No		Yes		Yes	
5.	Purchase of add'l. units shall be firm through:			06/01/04		12/31/03		10/31/04	